Month	1	2	3	4	5	6	7	8	9	10	11		Annual	
Cash balance at start of month	£0	-£610	-£1,010	£21,145	£6,331	£6,331	£6,331	£6,331	£6,331	£6,331	£6,331	£6,331	£70,175	
NCOME														
ood				£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£34,560	Based on pub opening
ar				£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£140,000	Based on pub opening
nacks				£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£20,160	Based on pub opening
offee bar				£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£22,675	Based on café opening
OTAL	£0	£0	£0	£24,155	£24,155	£24,155	£24,155	£24,155	£24,155	£24,155	£24,155	£24,155	£217,395	TOTAL REVENUE
DUTGOINGS														
ÄT														
ccount Purchases Food				£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£17,280	Bar food
ccount Purchases Bar				£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£63,000	Beer etc
ccount Purchases snacks				£560	£560	£560	£560	£560	£560	£560	£560	£560	£5,040	Crisps/cakes etc
Account Purchases coffee bar				£420	£420	£420	£420	£420	£420	£420	£420	£420		tea/coffee etc
Total cost food/drink	£0	£0	£0	£9,900	£9,900	£9,900	£9,900	£9,900	£9,900	£9,900	£9,900	£9,900	£89,100	TOTAL FOOD AND DRINK COST
rofit per month	£0	£0	£0	£14,255	£14,255	£14,255	£14,255	£14,255	£14,255	£14,255	£14,255	£14,255	£128,295	GROSS PROFIT
/ages (Inc NI)				£5,000	£5,000	£5,000	£5,000	£5,000	£5,000	£5,000	£5,000	£5,000	£45,000	Landlord + oncosts @£40k pa
				,	·	·		,	,	·	·	, in the second		-
surance Heat, light, logs	£200	£200	£200	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£9,600	All electric
ostage/Stationary				£20	£20	£20	£20	£20	£20	£20	£20	£20	£180	Formal mail
dvertising	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£240	Mainly social media
elephone				£40	£40	£40	£40	£40	£40	£40	£40	£40	£360	Hi speed BB inc WiFi
onsumables				£100	£100	£100	£100	£100	£100	£100	£100	£100	£900	Beermats, napkins, etc
rockery & Glass			£2,000	£100	£100	£100	£100	£100	£100	£100	£100	£100	£2,900	Buy and replace breakables
Vaste Disposal				£228	£228	£228	£228	£228	£228	£228	£228	£228	£2,052	Binit Quote £57/week
ates	£210	£210	£210	£210	£210	£210	£210	£210	£210	£210	£210	£210	£2,520	As per Jane's figures
epairs & Renewals				£100	£100	£100	£100	£100	£100	£100	£100	£100	£900	Routine maintenance
Vater	£80	£80	£80	£200	£200	£200	£200	£200	£200	£200	£200	£200	£2,040	Based on 4000l per day plus sewerage
tocktaking				£50	£50	£50	£50	£50	£50	£50	£50	£50	£450	Done by volunteers
ccountancy	£0	£400	£400	£400	£400	£400	£400	£400	£400	£400	£400	£400	£4,400	Doing books for Ltd company
ank Charges	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100		Business account etc
/card Fees				£125	£125	£125	£125	£125	£125	£125	£125	£125	£1,125	Sumup commission
eneral Expenses				£200	£200	£200	£200	£200	£200	£200	£200	£200		Petty cash items
icence fee				£31	£31	£31	£31	£31	£31	£31	£31	£31	•	Band B £190 + £180pa
oan Repayments	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0		Based on loan of £XXXXX
OTAL Overheads	£610	£1,010	£3,010	£2,924	£2,924	£2,924	£2,924	£2,924	£2,924	£2,924	£2,924	£2,924		TOTAL OVERHEADS
OTAL OUTGOINGS	£610	£1,010	£3,010	£7,924	£7,924	£7,924	£7,924	£7,924	£7,924	£7,924	£7,924	£7,924	£75,945	TOTAL OUTGOINGS INC STAFF
GROSS PROFIT	-£610	-£1,010	-£3,010	£6,331	£6,331	£6,331	£6,331	£6,331	£6,331	£6,331	£6,331	£6,331	£52,351	TOTAL ANNUAL PROFIT
		-	-	-	-	-			-	-		· ·		
ncrease in cash	-£610	-£1,010	-£3,010	£16,231 £6,331		£16,231 £6,331	£16,231 £6,331	£16,231	£16,231 £6,331	£16,231	£16,231	£16,231	£141,451 £140,350	
Cash balance at end of month	-£610	-£1,010	£21,145					£6,331		£6,331	£6,331	£70,175		

Profit and Loss forecaset - Year 1,	Pessimistic	Realistic	Optimistic
SALES	ressimistic	Rediistic	Optimistic
Food	£27,648	£34,560	£38,016
Bar	£112,000	£140,000	£154,000
Snacks	£16,128	£20,160	£22,176
Coffee bar	£18,140	£22,675	£24,943
Total Sales	£173,916	£217,395	£239,135
GROSS PROFIT	2170,510	2217,033	2233,133
Food	£13,824	£17,280	£19,008
Bar	£61,600	£77,000	£84,700
Snacks	£12,096	£15,120	£16,632
Coffee bar	£15,116	£18,895	£20,785
Total Gross Profit	£102,636	£128,295	£141,125
LABOUR COSTS Wages	£45,000	£45,000	£45,000
Management	£45,000	£45,000	£45,000
Total Labour costs	£45,000	£45,000	£45,000
		-	
Gross Profit after Labour Costs	£66,636	£83,295	£91,625
VAT OVERHEADS			
Insurance Heat, light, logs	£9,600	£9,600	£9,600
Postage/Stationary	£180	£180	£180
Advertising	£240	£240	£240
Telephone	£360	£360	£360
Consumables	£900	£900	£900
Crockery & Glass	£2,900	£2,900	£2,900
Waste Disposal	£2,900 £2,052	£2,900 £2,052	£2,900 £2,052
Rates	£2,520	£2,520	£2,520
	£2,320	£900	£900
Repairs & Renewals			
Water	£2,040 £450	£2,040 £450	£2,040 £450
Stocktaking	£4,400		
Accountancy Bank Charges	£1,200	£4,400 £1,200	£4,400 £1,200
C/card Fees	£1,200 £1,125	£1,200 £1,125	£1,200 £1,125
•	£1,125 £1,800	•	· ·
General Expenses	· ·	£1,800	£1,800
Licence fee	£278 £0	£278 £0	£278
Loan Repayments Total Overheads	£30,945	£30,945	£0 £30,945
Total outgoings	£30,945 £75,945	£30,945 £75,945	£30,945 £75,945
NET OPERATING PROFIT/LOSS	£75,945 £35,692	£75,945 £52,351	£75,945 £60,681
EXCEPTIONAL 1st year costs	64.000	C4 000	C4 000
Legal Fees/IPS set up	£4,000	£4,000	£4,000
Survey/Valuation	£5,000	£5,000	£5,000
Re-decorate	£2,500	£2,500	£2,500
Windows	£5,000	£5,000	£5,000
Flooring	£7,500	£7,500	£7,500
Kitchen and equipment	£7,000	£7,000	£7,000
Toilets - demolish and replace	£12,000	£12,000	£12,000
Refurbishments	£14,225	£14,225	£14,225
Signage	£1,000	£1,000	£1,000
Flood gates	£4,000	£4,000	£4,000
Improvements to frontage	£15,000	£15,000	£15,000
Total 1st Year Costs	£77,225	£77,225	£77,225
NET PROFIT/LOSS	-£41,533	-£24,874	-£16,544

Legal Fees/IPS set up	£4,000
-	
Survey/Valuation	£5,000
Re-decorate	£2,500
Windows	£5,000
Flooring	£7,500
Kitchen and equipment	£7,000
Toilets - demolish and replace	£12,000
Refurbishments	£14,225
Signage	£1,000
Flood gates	£4,000
Improvements to frontage	£15,000
Total	£77,225