

CASH FLOW FORECAST - YEAR 1 (INC VAT)

ONLY CHANGE THE NUMBERS IN THE GREEN BOXES

Month	1	2	3	4	5	6	7	8	9	10	11	12	Annual						
Cash balance at start of month	£0	£5,333	£5,332	£5,331	£5,331	£5,331	£5,331	£5,331	£5,331	£5,331	£5,331	£5,331	£58,646						
INCOME																			
Food	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£3,840	£46,080	Based on pub opening	Qty	Price	Profit	Days	Units per day
Bar	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£15,556	£186,667	Based on pub opening	700	£5.56	55%	7	100
Snacks	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£2,240	£26,880	Based on pub opening	140	£4.00	75%	7	20
Coffee bar	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£2,519	£30,234	Based on café opening	210	£3.00	83%	7	30
TOTAL	£24,155	£289,861	TOTAL REVENUE																
OUTGOINGS																			
VAT																			
Account Purchases Food	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£1,920	£23,040	Bar food	Qty	Cost			
Account Purchases Bar	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£7,000	£84,000	Beer etc	700	£2.50			
Account Purchases snacks	£560	£560	£560	£560	£560	£560	£560	£560	£560	£560	£560	£560	£6,720	Crisps/cakes etc	140	£1.00			
Account Purchases coffee bar	£420	£420	£420	£420	£420	£420	£420	£420	£420	£420	£420	£420	£5,040	tea/coffee etc	210	£0.50			
Total cost food/drink	£9,900	£118,800	TOTAL FOOD AND DRINK COST																
Profit per month	£14,255	£171,061	GROSS PROFIT																
Wages (inc NI)	£5,000	£60,000	Landlord + oncosts @£40k pa					Cost of employment											
Insurance Heat, light, logs	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£12,000	All electric					
Postage/Stationary	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£240	Formal mail					
Advertising	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£20	£240	Mainly social media					
Telephone	£40	£40	£40	£40	£40	£40	£40	£40	£40	£40	£40	£40	£480	Hi speed BB inc WiFi					
Consumables	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£1,200	Beer mats, napkins, etc					
Crockery & Glass	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£1,200	Buy and replace breakables					
Waste Disposal	£228	£228	£228	£228	£228	£228	£228	£228	£228	£228	£228	£228	£2,736	Binit Quote £57/week					
Rates	£210	£210	£210	£210	£210	£210	£210	£210	£210	£210	£210	£210	£2,520	As per Jane's figures					
Repairs & Renewals	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£1,200	Routine maintenance					
Water	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£2,400	Based on 4000l per day plus sewerage					
Stocktaking	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£50	£600	Done by volunteers					
Accountancy	£400	£400	£400	£400	£400	£400	£400	£400	£400	£400	£400	£400	£4,800	Doing books for Ltd company					
Bank Charges	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£100	£1,200	Business account etc					
C/card Fees	£125	£125	£125	£125	£125	£125	£125	£125	£125	£125	£125	£125	£1,500	Sumup commission					
General Expenses	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£200	£2,400	Petty cash items					
Licence fee	£31	£31	£31	£31	£31	£31	£31	£31	£31	£31	£31	£31	£370	Band B £190 + £180pa					
Loan Repayments	£998	£999	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000	£11,997	Based on loan of £100,000					ONLY IF WE NEED A LOAN
TOTAL Overheads	£3,922	£3,923	£3,924	£47,083	TOTAL OVERHEADS														
TOTAL OUTGOINGS	£8,922	£8,923	£8,924	£107,083	TOTAL OUTGOINGS INC STAFF														
GROSS PROFIT	£5,333	£5,332	£5,331	£63,978	TOTAL ANNUAL PROFIT														
Increase in cash	£5,333	£15,232	£15,231	£15,231	£15,231	£15,231	£15,231	£15,231	£15,231	£15,231	£15,231	£15,231	£172,878						
Cash balance at end of month	£5,333	£5,332	£5,331	£5,331	£5,331	£5,331	£5,331	£5,331	£5,331	£5,331	£5,331	£5,331	£63,978						